



Informatica™



Solution Brief

# Powering Life Sciences with a 360-Degree Product View

## Get the Right Products to Market Faster with Product 360 for Life Sciences from Informatica and ZS

The ongoing evolution in healthcare calls for pharmaceutical and life sciences companies to continually find new ways to stay ahead of the competition and accelerate the development of life-saving products and therapies. Accessing a wide range of real-world product data and creating greater transparency in the supply chain to enable a more efficient data-driven end-to-end product lifecycle is essential. To achieve these aims and get the right products to market faster—leveraging product data for insights—pharma companies must look to modern cloud data management.

Empowering clinical, manufacturing and commercial pharma teams with accessible, trustworthy, fit-for-purpose product data is vital to achieving their organizational objectives. By creating and maintaining high-quality product master and reference data, pharma companies can improve business processes, increase speed to market for products and therapies and reduce costs. They can share accurate product data with regulatory agencies for product approval and provide trusted product information with healthcare professionals and organizations.

By navigating their own data-driven digital transformation and fueling the actionable insights they need to remain competitive, life science companies can effectively:

- **Grow revenue:** Accurately predict and create products consumers want through valuable insights into product data and competitive brands

### Key Benefits

- Enable new and effective product strategies
- Get products and therapies to market faster
- Improve manufacturing and supply chain efficiency
- Strengthen compliance with state and federal regulations

- **Increase manufacturing and supply chain efficiency:** Accommodate new products and product types quickly and seamlessly with near real-time access to trusted, relevant product data
- **Comply with regulations:** Support emerging IDMP regulations and mitigate noncompliance risk with access to trusted product data.

## Informatica and ZS: Product 360 for Life Sciences

Product 360 for Life Sciences helps you master your product data to deliver actionable insights by providing a single view of all internal and competitor products across the enterprise. It increases business agility by organizing data into product groups and market baskets to track product performance. The ZS packaged solution is enriched with deep domain expertise and best-in-class master data management (MDM) capabilities, as part of the Informatica Intelligent Data Management Cloud™ (IDMC) for Life Sciences.

The agile and adaptable solution easily accommodates new clinical and commercial product models and regulatory compliance requirements such as IDMP. Deliver informed decisions and analytics with product master data that is managed and integrated throughout an organization's functions strategically and securely. Enable product views that include a complete hierarchy from SKU level to therapeutic area and relationships across levels within the product hierarchy itself.

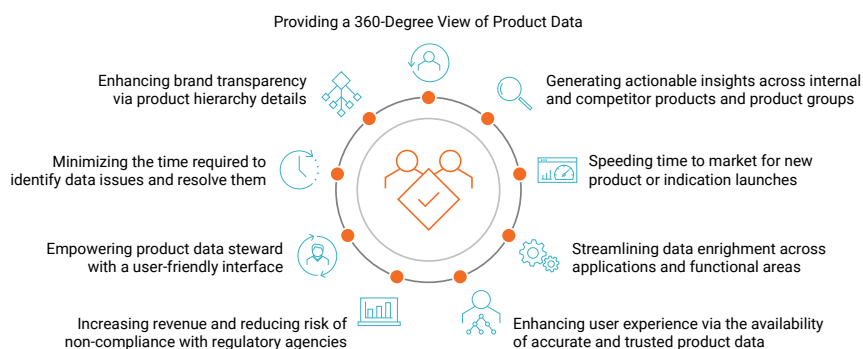


Figure 1: The benefits to life sciences organizations by leveraging a 360-degree view of product data.

## Improve Business Agility, Grow Revenue and Boost Compliance in Life Sciences

### Enable a 360-degree enterprise view of product data so you can:

- Seamlessly accommodate new products and product types via a preconfigured, user-friendly UI.
- Ingest new product data, perform data quality checks and track changes in the product landscape by leveraging governance capabilities for business users and data stewards.
- Gain a competitive edge with a single, 360-degree view of the competition across various markets and brands to create market baskets that place your organization's brands alongside competitive brands.
- Enable business users to create customized queries and add or update attributes without the need for deep technical understanding.
- Create confidence and trust in data across various stakeholders within and outside the organization using product grouping and market basket features.
- Drive business values, remove barriers and improve product data management and collaboration across the organization by eliminating product data silos and legacy processes.

**Create a solid foundation of data quality, data governance capabilities and data models to:**

- Build trust in data using prebuilt workflow management for the review and approval process, an integral part of the user interface.
- Ensure that strong governance is applied to product data maintenance with capabilities to insert additional comments to explain reasons for approval or rejection.
- Boost business and IT efficiencies by providing capabilities for data profiling, cleansing, standardization and enriching data using predefined, best-in-class data quality frameworks, standardization approaches and data cleansing rules.
- Reduce the risk of noncompliance with existing and new regulatory requirements using clear product definitions by enabling relevant product data management processes.
- Ensure regulatory compliance requirements from various agencies based on product data that is compliant with standards such as IDMP.

## Next Steps

Product 360 for Life Sciences from Informatica and ZS delivers the flexibility, agility and enterprise scalability you need to transform your business as the industry continues to evolve. It helps ensure you can meet the most demanding customer initiatives by delivering rapid value and continued innovation with trusted product data.

Learn more about Informatica's life sciences solutions at [www.informatica.com/life-sciences](http://www.informatica.com/life-sciences).

Informatica (NYSE: INFA) brings data to life by empowering businesses to realize the transformative power of their most critical assets. When properly unlocked, data becomes a living and trusted resource that is democratized across your organization, turning chaos into clarity. Through the Informatica Intelligent Data Management Cloud™, companies are breathing life into their data to drive bigger ideas, create improved processes, and reduce costs. Powered by CLAIRE®, our AI engine, it's the only cloud dedicated to managing data of any type, pattern, complexity, or workload across any location — all on a single platform. Informatica. Where data comes to life.

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